SCORE Hawaii

DLIR / WDD ETF 2015-01

Training Matrix

| Training Activity | | | | | TUITION PRICE | | | |
|------------------------------|--|---|-----------------------|-----------------|------------------|---|--|----------------------------------|
| Program Area | Course Title | | Duration in Weeks | Course Schedule | Tuition Price | State Discount Rate (%) & Cost per unit | Total STATE Tuition and, if applicable, including tax* | Certification offered? Yes/No |
| Business/Managrial Skills | Business Assessment | 5 | Less than one week | TBD | \$100 | \$0 | \$100 | No |
| Business/Managrial Skills | Refining Mission, Visions, and Values for Organizational Support | 5 | Less than one week | TBD | \$100 | \$0 | \$100 | No |
| Business/Managrial Skills | Effectively Marketing your Business | 5 | Less than one week | TBD | \$100 | \$0 | \$100 | No |
| Business/Managrial Skills | Growing Sales or Services | 5 | Less than one week | TBD | \$100 | \$0 | \$100 | No |
| Business/Managrial Skills | Proper Financial Management and Accurate Reporting | 5 | Less than one week | TBD | \$100 | \$0 | \$100 | No |
| Business/Managrial Skills | Growing Sales or Services | 5 | Less than one week | TBD | \$100 | \$0 | \$100 | No |
| Business/Managrial Skills | Managing Operations | 5 | Less than one week | TBD | \$100 | \$0 | \$100 | No |
| Business/Managrial Skills | Creating a Road Map for Growth | 5 | Less than one week | TBD | \$100 | \$0 | \$100 | No |
| Business/Managrial Skills | Fundraising and Grant Strategies | 5 | Less than one week | TBD | \$100 | \$0 | \$100 | No |

| Business/Managrial Skills | Human Resources & Personnel Management: | 3 | Less than one week | TBD | \$45 | \$0 | \$45 | No |
|------------------------------|--|---|-----------------------|-----|------|-----|------|----|
| Business/Managrial Skills | Accounting & Bookkeeping Basics | 3 | Less than one week | TBD | \$45 | \$0 | \$45 | No |
| Business/Managrial Skills | Tax Planning | 3 | Less than one week | TBD | \$45 | \$0 | \$45 | No |
| Business/Managrial Skills | Government Contracting | 3 | Less than one week | TBD | \$45 | \$0 | \$45 | No |
| Business/Managrial Skills | QuickBooks Basics | 3 | Less than one week | TBD | \$45 | \$0 | \$45 | No |